

IMKE DECKERT - JUENGEL

INTERNATIONAL BUSINESS MANAGER

Thai (fluent & citizenship) • German (fluent & citizenship) • English (fluent)

Professional Summary: *Extremely organized and energetic professional with expertise in multi-cultural business environments of all sizes and budgets. Proven ability to build teams in complex and culturally diverse organizations and motivate them to find innovative solutions that consistently exceed expectations. Strong verbal and written communication skills. Excellent technological skills.*



Personal Goal: *Eager to find a long term position with an organization that values my unique blend of skills, qualifications, and experience.*

EDUCATION

Bachelor of Art in Business Administration
College of Chamber of Commerce and Industry
Heilbronn, Germany 1981

High School Diploma, International School Bangkok 1979
Four years Top Ten Scholar

PROFESSIONAL EXPERIENCE

PRIOR THAI – Bangkok, Thailand
Hotel Amenities, Ceramics, Accessories

2008-present

Deputy General Manager

Directly manage a staff of nineteen Thai employees in all aspects of this multinational company:

- **Operations** – Supervise coordination amongst Sales, Sourcing, and Operations departments
- **Accounting** – Audit Invoicing, Working Capital, and Accounts Receivable
- **Logistics** – Manage Inventory, Product Coding, Costing, and Sourcing
- **Marketing** – Implement international expansion initiatives, communicate with international customers, and supervise Import/Export activities
- **Export/Import** – Manage quotations and documentation from international shipping companies, calculate load plans and shipping volumes for sea-land containers and truck trailers in Asia and Europe, coordinate customs clearance in Europe and Thailand

imkejuengel@yahoo.com • 080-241-7771

- **Warehousing** – Manage warehouse personnel and resources to reduce costs of long-term stock, maximize stock turnover, ensure stock rotation, and reduce overhead

GRAFE COLOR BATCH GMBH – Blankenhain, Germany **2005-2008**

Customer Sales Representative- Part time for industrial dyes company. Start to finish customer support. Established initial contact with customers to identify requirements, developed recommendations, issued development orders for the colorist department, submitted samples for customer review, issued correction orders as necessary and continued through after sales customer support.

Parenting Years (2002-2005)

DRESDNER BANK AG – Hamburg, Germany **1991-2002**

Bank Executive- in International Department for Payment Documents/ Export Letter of Credits, Documentary Collections, Back to Back.

FLUID VERFAHRENSTECHNIK GmbH – Norderstedt, Germany **1990-1991**

Export Manager- For large company manufacturing dispensing and dosing systems for colorants. Responsible for setting up a new export department and assisting in the internal creative process of the marketing program.

KONVEKTA GmbH – Schwalmstadt, Germany **1987-1990**

Executive in positions of increasing responsibility in large company manufacturing air conditioning and refrigeration units for commercial and tracked vehicles: Department of Export/International Financial Affairs including Documentary Letters of Credit.

BADISCHE KOMMUNALE LANDESBANK – Mannheim, Germany **1985-1987**

Executive in Department of Export, Financial Affairs, and Documentary Letters of Credit.

JOHN DEERE – Mannheim, Germany **1984-1985**

Manufacture of Tractors

Executive in Department of Export and Documentary Letters of Credit.

GLASWERK WERTHEIM GmbH, Wertheim am Main (SCHOTT, Mainz) **1981-1984**

and **Firma LINK GmbH**, Wertheim am Main

Manufacture of Glass Products

Assistant to Sales, Marketing and Exports Manager in International Affairs, also in combination with Letters of Credit.

99/91 The Legacy
Viphawadi, Soi 8 Lard Prao Road
10900 Bangkok
imkejuengel@yahoo.com • 080-241 7771